



CHA Partners with GlobalSign to Improve Efficiency of Document Delivery

Leading engineering firm chooses GlobalSign's PDF Signing solution to comply with digital signature regulations

SOLUTION SUMMARY

A leading engineering firm, CHA struggled with a cumbersome workflow for producing signed PDF documents. They sought a solution that would allow them to quickly and easily produce secure, signed PDFs.

GlobalSign's PDF Signing solution allows CHA to digitally sign PDFs within Adobe Acrobat, eliminating the need to sign each physical document and then scan into PDF. The solution is fully compliant with state regulations surrounding digital signatures and saves CHA significant time and resources.

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Michael Furgang Application Services Manager Clough Harbor & Associates LLP

Challenge

As in many engineering and architectural firms, Clough Harbor & Associates LLP's (CHA) professional engineers manually sign thousands of engineering drawings that ultimately get converted to PDF for final distribution and archiving. Prior to the implementation of GlobalSign's PDF Signing Digital Signature solution, CHA's document delivery process was time consuming and was not conducive to meeting tight deadlines. Finalized documents required an engineering seal on every page as well as the signature of the Professional Engineer that authored and/or approved the document. After that process was completed, the document was forwarded to CHA's document production center where it would be scanned into a PDF and printed several times.

Solution

As an authorized participant in Adobe's Certified Document Services (CDS) program, GlobalSign's PDF Signing solution assisted CHA by providing them with access to digital signatures using Adobe Acrobat. As a result of the integration between GlobalSign's PDF Signing CDS Digital IDs and Adobe Reader, CHA's clients, partners, and outside parties can now easily and instantly validate a signature using the free Adobe Reader, which provides an unparalleled level of ease with virtually no support costs.

GlobalSign's PDF Signing solution allows CHA to automate their existing work flow and meet the following corporate objectives:

- Reduce paper usage as part of an ongoing green initiative
- Reduce document delivery costs via automation
- Reduce time spent by professional engineers' on low-level tasks
- Provide quicker document delivery to clients
- Meet state regulations surrounding digital signatures (note: digital signatures are not allowable in some states)

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About Clough Harbor & Associates LLP

CHA is a highly diversified, full service engineering firm providing planning and design services in the fields of industrial, power supply and distribution, communications infrastructure, structural, electrical, mechanical, environmental, geotechnical, civil, aviation, and traffic/transportation engineering as well as landscape architecture, land use planning, surveying, wetland delineation, construction inspection and technology solutions. The firm employs over 700 staff in 25 offices throughout the US. Please visit www.chacompanies.com for more information.

About GlobalSign

GlobalSign has been a trust service provider since 1996. Its focus has been, and always will be, on providing convenient and highly productive PKI solutions for organizations of all sizes. Its core Digital Certificate solutions allow its thousands of authenticated customers to conduct SSL secured transactions, data transfer, distribution of tamper-proof code, and protection of online identities for secure email and access control. Vision and commitment to innovation led to GlobalSign being recognized by Frost & Sullivan for the 2011 Product Line Strategy Award. The company has local offices in the US, Europe and throughout Asia. For the latest news on GlobalSign visit www.globalsign.com or follow GlobalSign on Twitter (@globalsign).

For more information about GlobalSign's PDF Signing solution, please call 877-775-4562 or visit www.globalsign.com/pdf-signing/.